

# SIGULER GUFF

## Credit & Special Situations

Founded in 1995, Siguler Guff is a multi-strategy private investment firm that currently manages \$16 billion of assets, serving 700+ institutional clients. Investment strategies include Credit, Private Equity, Real Estate, Energy and Emerging Markets across 12 offices, including: New York (HQ), Boston, Houston, London, Mumbai, São Paulo, Tokyo, Hong Kong, and others.

25+  
Year Track Record

\$16B  
Asset Under Management

12  
Global Offices

120+  
Global Employees

### The Siguler Guff Advantage

- Multi-strategy platform across geographies drives breadth of sourcing, underwriting intelligence, and sector expertise
- Differentiated direct deal flow bolstered by tenured manager relationships and track record across asset classes
- Value-oriented strategies, focused on identifying market inefficiencies capable of generating high absolute rates of return
- Flexible investment approach, opportunistically capturing long-term structural and discrete temporal market currents

### Credit & Special Situations

With \$8 billion invested since inception in 2002, Siguler Guff's Credit and Special Situations platform provides a range of alternative credit strategies that are positioned to provide **flexible capital** to borrowers based on the current market environment and designed to capture income and total return opportunities across market cycles. The Credit and Special Situations platform invests through three distinct platforms, as described below.

20+  
Year Track Record

\$8B  
Invested

400+  
Transactions

20+ Years  
Avg. Sr. Team Experience

#### Corporate Lending

- Broad and differentiated strategy that targets businesses on an industry-agnostic basis through the following products across the capital structure:

- ✓ Senior and junior loans
- ✓ Mezzanine Debt
- ✓ Preferred and Common Equity

#### Transaction Types:

- Lower-to-middle market buyout/growth capital
- Privately negotiated financing in complex and transitional situations
- Rescue financings and recapitalizations

#### Representative Transactions:



Senior Loan to leading national provider of tax prep services



Senior Loan + Equity to leading provider of water asset management solutions for small to mid-size US public utilities

#### Specialty Finance

- Focused on niche segments within specialty finance where Siguler Guff has deep sourcing and core competencies via the following products:

- ✓ Regulatory Capital Relief Transactions
- ✓ Real Asset Lending
- ✓ CLO Warehousing
- ✓ Litigation Finance
- ✓ Trade & Receivables Financing
- ✓ Royalty Financing
- ✓ NAV Loans

#### Representative Transactions:



Capital Relief Transaction issued by top UK bank referencing a diversified pool of large cap corporate revolvers and loans



Mezzanine Loan to finance the off-market acquisition of a 99% leased, Class A multifamily apartment complex

#### Dislocated Credit

*Secondary investments in performing and sub-performing public credit situations*

*For further discussion, please contact:*

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## Credit and Special Situations

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**Notes:** Firm stats and estimated AUM is as of June 30, 2023. Representative transactions are for illustrative purposes only and are not representative of the full portfolio. Additional Information can be provided promptly upon request.

### **Certain Disclosures**

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