

Siguler Guff

Tactical Credit

Founded
1995

AUM
\$18bn

Employees
140+

Offices
13

The Tactical Credit platform provides a range of alternative credit solutions to address a borrower's capital needs. The Tactical Credit Strategy has an unconstrained capital mandate that can invest in attractive relative value across Corporate Lending and Specialty Finance asset classes.

25+ Year
Track Record

\$9B
Invested

400+
Transactions

20+ Years
Avg. Sr. Team Experience

Corporate Lending

Privately negotiated senior and junior financings to lower-to-middle market companies in both performing assets and more complex situations, transitional situations.

Transaction Types:

- Direct corporate loans, LBOs, refinancings, recapitalizations, and others
- Invest across the capital structure in senior debt, junior debt, and preferred equity
- Work with private equity sponsors, independent sponsors, and privately held or public businesses

Transaction Criteria:

- Primarily EBITDA-based: \$8 - \$50mm of EBITDA

Industry Focus: Agnostic, but focus on:

- Business Services, Financial Services, IT Services, Software, and Industrials

Specialty Finance

Focused on private niche, predominately asset-based segments where Siguler Guff has established experience.

Asset Classes:

- Asset Backed Finance
- Structured Credit
- Real Asset Lending, including Real Estate
- Regulatory Capital Relief / Risk Transfer
- USDA Bridge Loans
- Trade Receivables and Finance
- Royalty Finance

Recent Transactions:



Senior Loan to healthcare services company



Senior Loan to asset-efficient transportation and logistics provider



Senior Loan + Equity to leading provider of wastewater treatment systems

Recent Transactions:



Several USDA interim bridge loans in the food, business services, and hospitality industries



Mezzanine Debt to refinance a Boston-based Class-A multifamily / student housing complex



Programmatic forward flow agreement to purchase personal installment loans

For further discussion, please contact:

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Notes: Firm stats and estimated AUM is as of December 31, 2025. Recent transactions are for illustrative purposes only to show the range of investment types in the strategy and were not selected on the basis of performance and profitability. The recent transactions and are not representative of the full portfolio, and full list of investments and additional information can be provided promptly upon request.

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